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## **Turkey**

**Post:** Ankara

### **Turkey Announces Third Tender for Live Slaughter Cattle**

**Report Categories:**

Agricultural Situation

Agriculture in the News

Livestock and Products

Halal

Trade Policy Monitoring

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**Report Highlights:**

The Turkish Meat and Fish Institute announced a new import tender for live slaughter cattle to be held on May 20, 2010 in Ankara. The tender, for 8,000 MT of live slaughter cattle, is open to offers for animals from the United States (except the states of Texas, Alabama, and Washington), Brazil (except the Paraná region), Uruguay, Argentina (except the Corrientes and Misiones regions), Latvia, Lithuania, Estonia, Hungary, Norway and Iceland.

### **Announcement of Third Tender:**

The Turkish Meat and Fish Institute has announced a new import tender for 8,000 MT of live slaughter cattle, to take place on May 20, 2010. This tender is open only to offers of animals from the United States (except Texas, Alabama and Washington states), Brazil (except the Paraná region), Uruguay, Argentina (except the Corrientes and Misiones regions), Latvia, Lithuania, Estonia, Hungary, Norway and Iceland. Although Chile was listed in an earlier tender, it is now excluded and Norway and Iceland have been added.

The Ministry of Agriculture declared on May 6, 2010 that it would not accept any offers from the first and second tenders for live slaughter cattle, held on May 4 and May 6, 2010, due to the lack of sufficient bids. The Meat and Fish Institute believed that the lack of advance notice as well as very short delivery time requirements of the May 4 and May 6 tenders prevented more companies from making offers, so that has been adjusted for the May 20 tender.

### **Technical Specifications for Third Tender:**

The technical specification and tender requirements for the third tender were published by the Meat and Fish Institute (EBK) at <http://www.ebk.gov.tr>. The cattle must be Angus, Hereford, Simmental, Charolais, Limousin, or Brown Swiss. The age of the animals must be between 16 and 24 months. The animals must be male, and weigh between 450 kg and 700 kg. The animals must bear visual characteristics of their own breed and have no visible problems with their feet, eyes, ears etc. The animals must all be identifiable through ear tags, microchips, etc. Animals that do not pass the health inspections will not be imported.

The main documents required are

- Original invoice
- Pro forma invoice
- Original official veterinary health certificate (containing hormone, antibiotic and other residue information)
- Sample of proforma health certificate
- Certificate of origin
- Certificate of analysis that shows the animals are free from hormone and antibiotics
- Pedigree certificate

In order to attend the tender, interested parties must purchase tender documents (for 250 Turkish Lira) from the Meat and Fish Institute. In order to participate in the tender, interested parties must deliver

prepared bids before 2:00 p.m. Thursday, May 20, 2010.

The cattle will be selected in the country of origin by officials of the EBK and will be delivered to one of four EBK slaughterhouses. These are in Istanbul (2,000MT), Adana (2,000 MT), Ankara (1,500 MT) and Sakarya (2,500 MT).

The EBK divided the total 8,000 MT into ten parts. Bids can be made for one part, multiple parts, or for the whole amount.

**Table 2:Details of EBK tenders**

<b>Details of EBK tender</b>		
<b>EBK slaughterhouse (name of city)</b>	<b>Quantity of tender (MT)</b>	<b>Delivery time (days)</b>
Adana	1,000	40
Adana	1,000	50
Sakarya	500	30
Sakarya	1,000	40
Sakarya	1,000	50
Istanbul	500	30
Istanbul	500	30
Istanbul	1,000	40
Ankara	1,000	30
Ankara	500	50

The contact address for the EBK is:

Ceyhun Atif Kansu Caddesi  
1370 Sokak no:10  
Balgat/Ankara/Turkey

Telephone: 00 90 312 286 22 34

Fax: 00 90 312 286 89 65

E-mail: [ihale@ebk.gov.tr](mailto:ihale@ebk.gov.tr)

### **Background:**

In response to high red meat prices, the Turkish Council of Ministers announced new import quotas for live slaughter cattle and beef on April 30, 2010. These quotas will be administered by the Meat and Fish Institute via public tenders. This decision was published in the Official Gazette on April 30, 2010.

**Table 1: New live slaughter cattle import tariff quota**

<b>HS Codes</b>	<b>Product</b>	<b>Quantity (MT)</b>	<b>Tariff</b>	<b>Expiration of Tariff Quota</b>
<b>02.01</b>	<b>Cattle meat (Fresh or chilled)</b>	7,500	25%	December 31, 2010
<b>0202</b>	<b>Cattle meat (Frozen)</b>			
<b>0102.90</b>	<b>Live cattle, Other</b>	16,000	10%	December 31, 2010

After the decision was published in the Official Gazette, the Meat and Fish Institute held two tenders in May 4 and May 6, 2010 in order to use live slaughtering cattle import quota. The first tender for live slaughter cattle (4,025 MT) was only open to animals from Estonia, Latvia, Lithuania and Hungary, and the second tender (5,000 MT) was only open to animals from the United States, Brazil, Uruguay, Argentina and Chile.

In the first tender, three companies submitted bids, and offers were submitted for just 500 MT. The final bids were 1,299,950 Euro from Hacilar Turkische Fleischgosshande, 1,340,000 Euro from Dituria SRO and 1,750,000 Euro from SC. Agrohilal SRL for cattle to be delivered to the Ankara EBK slaughterhouse.

In the second tender, four companies paid the fees to receive tender documents and be able to bid but only Jordan-centered Khaled Hijazi submitted a bid, which was 20.9 million USD in the end. As stated earlier, neither tender was deemed competitive so the results were cancelled.

EKB said it will consider offering tenders for fresh or chilled beef after all live cattle tenders are allocated.